

TEENPACT LEADERSHIP SCHOOLS

# Annual Report



UPDATED: FEBRUARY 2021

## MISSION

TeenPact seeks to inspire youth in their relationship with Christ and train them to understand the political process, value their liberty, defend the Christian faith, and engage the culture at a time in their lives when, typically, they do not care about such things.







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# A LETTER OF THANKS

Dear TeenPact Community,

2020 was a very challenging year for everyone. Particularly this year, your generosity has had a life-changing impact, and we are eternally grateful for your support to influence and train world changers. Thank you for your generous donations to keep TeenPact Strong!

During the crisis of cancelled State Classes and Alumni Events, God allowed TeenPact to not only survive, but to thrive. Through over 1,000 supporters, God sustained TeenPact Leadership Schools in the midst of uncertain times. We eagerly anticipate what will come from the 2021 Season with our Staff and Students gathering once again – for the first time from all 50 States!

Fulfilling TeenPact's vision of *Changing Lives to Change the World* would not happen without your financial support, and more importantly, your prayers. As we step out in faith, trusting God to continue to provide for TeenPact's overall needs, thank you for your investment in preparing the next generation for Christ.

Blessings,

Peter Martin, CEO  
TeenPact Leadership Schools





“Our children have grown academically, spiritually, in leadership, and civic responsibility. TeenPact is helping to shape our children and other teens all across the nation into God-fearing servant leaders that are equipped to engage the culture with confidence and humility.”

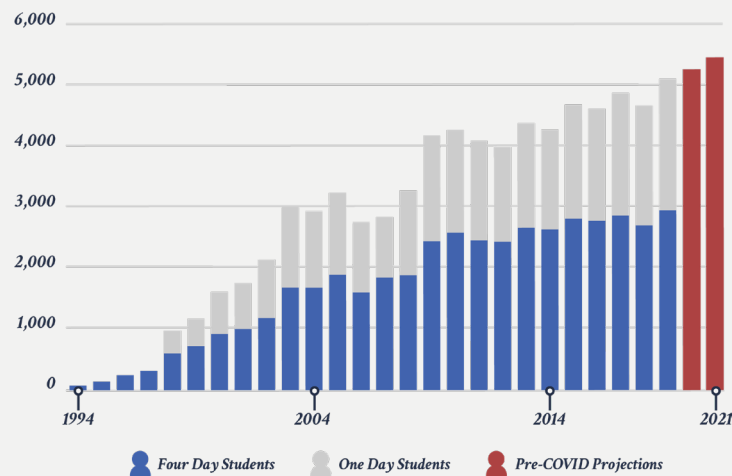
TODD AND MICHELLE ANSLIGER  
TEXAS STATE COORDINATING TEAM





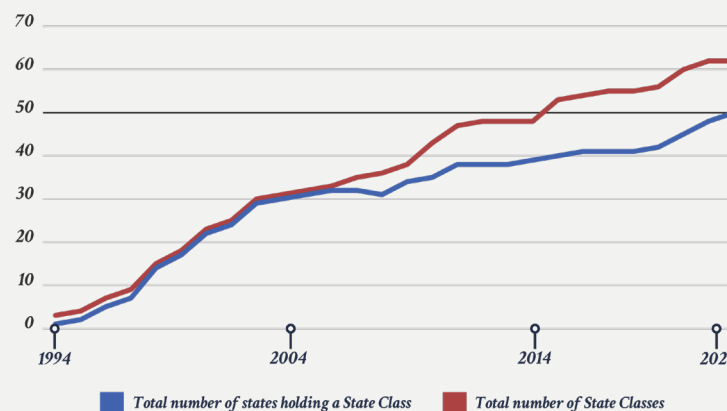


## STATE CLASS STUDENTS



The number of State Class Students grew from 75 in 1994 to more than 3,000 projected in 2021! Including the One Day Students, more than 5,000 young people were expected to attend TeenPact Leadership School State Classes in 2021.

## FOUR DAY STATE CLASSES



Though some Classes will not be able to be held at their Capitol, in 2021, **for the first time, all 50 States were scheduled to host a State Class** (blue line). Some States host multiple Classes each year (red line).

CHANGING LIVES TO CHANGE THE WORLD SINCE 1994



## **DID YOU KNOW?**

Since 1994, TeenPact Leadership Schools has trained over  
53,000 Students.







## COVID-19 IMPACT

In March 2020, due to COVID-19, TeenPact cancelled 32 State Classes and all Alumni Events, yet God sustained TeenPact Leadership Schools in the midst of uncertain times. During the crisis of cancelled Classes, God used you to sustain the mission of TeenPact.

In March, after reducing expenses significantly, the budget was recalculated. It was determined that \$391,000 would be needed to fill the revenue shortfall for TeenPact to survive financially until September 1, 2020, when State Class registration fees would begin to be received.

Incredibly, from March 12 to May 7, donors gave to keep TeenPact Strong. Alumni, parents, grandparents, employees, and friends wrote stories of how powerfully TeenPact had impacted your lives. By May, it became clear that TeenPact would not only survive, but would thrive.

### *TeenPact Strong Campaign*

TOTAL  
AMOUNT RAISED

**\$402,555**

TOTAL  
DONORS

**1,661**

TOTAL  
FUNDRAISERS

**357**

63.6% Reduced Event  
Expenses

2.7% Reduced  
Overhead

**33.7%**

*TeenPact Strong  
Campaign*

***\$1.1 Million Lost Revenue***



“I grew closer to the Lord and felt like-minded with everyone. The staff were so encouraging to me. I learned to speak up and step out of my comfort zone.”

STATE CLASS STUDENT  
2021 VIRGINIA II



“TeenPact helped me be more discerning about spiritual maturity within myself and my friends.”

STATE CLASS STUDENT  
2021 FLORIDA



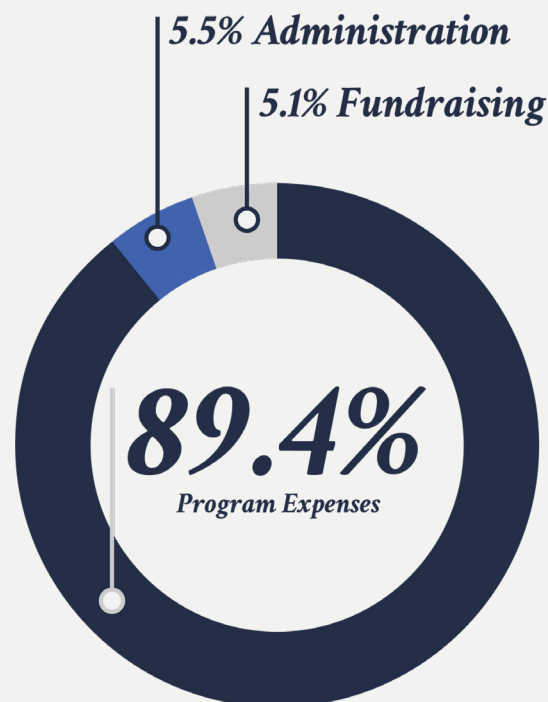
## WHY DOES TEENPACT NEED DONATIONS?

Sometimes, people ask why donations are needed since Students pay fees to attend TeenPact events. The simple answer is that the fees that Students are charged do not cover all the costs needed to produce and implement TeenPact's programs.

Volunteers, State Coordinators and their teams, Program Directors, Traveling Interns, and Student Staffers, contribute thousands of hours of free service to TeenPact each year, significantly reducing the amount of money needed to produce the programs. But even after adding Student fees plus money saved by volunteers, a gap of funding (needed to produce and implement the programs) still exists.

The donation dollars needed to fully fund the 2020/2021 budget are \$366,810. Because \$254,544 has already been given for the 2020/2021 fiscal year, the actual amount currently needed to meet the financial need for this fiscal year ending June 30, 2021, is \$112,266. (Note: based on report: 1/28/2021)

**In summary, Student registration fees would cost hundreds of dollars more per Student if Volunteers and Donors did not give their time and money to support TeenPact. Volunteers and Donors make TeenPact possible for thousands of Students each year!**



Fiscal Year 2018/2019

This was the most recent year that reflects a normal budget.





## 3 YEAR FINANCIAL OVERVIEW

	* 2018 / 2019	** 2019 / 2020	2020 / 2021
REVENUE	ACTUAL	ACTUAL	BUDGET
State Classes	\$ 1,199,548	\$ 714,210	\$ 1,303,065
National Convention	\$ 326,054	\$ 4,498	\$ 353,076
Alumni Events	\$ 230,639	\$ 235,955	\$ 219,993
Other	\$ 54,181	\$ 39,919	\$ 55,624
Contributions	\$ 303,742	\$ 651,927	\$ 366,810
<b>Subtotal: Income</b>	<b>\$ 2,114,164</b>	<b>\$ 1,646,509</b>	<b>\$ 2,298,568</b>
<b>EXPENSES</b>			
<b>Subtotal: Expenses</b>	<b>\$ 1,199,548</b>	<b>\$ 1,479,085</b>	<b>\$ 2,209,969</b>
Revenue over Expenses	- \$ 34,978	\$ 167,424	\$ 88,599

\*TeenPact operates its fiscal year from July 1 to June 30.

\*\*Because over half of the usual revenue from registration fees was lost, more contributions from donors were needed to pay for ongoing overhead expenses.

“TeenPact is the best Christian student leadership training program in the country.”

DEAN NELSON

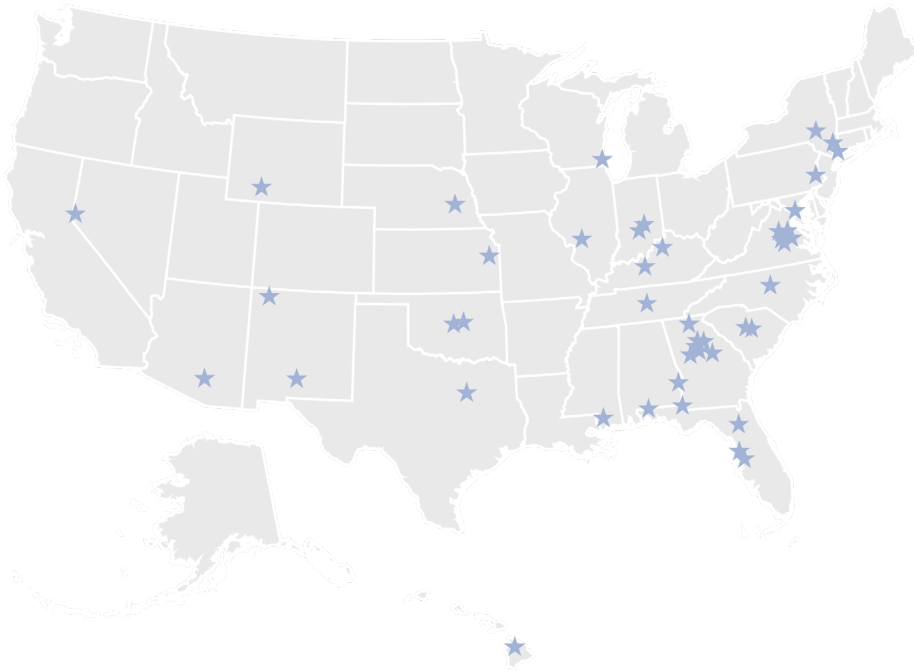
EXECUTIVE DIRECTOR OF HUMAN COALITION ACTION &  
THE CHAIRMAN OF THE DOUGLASS LEADERSHIP INSTITUTE







# NOW 45 TEENPACT PARTNERS! THANK YOU!



Total TeenPact Partners\*

45 / 100 Goal

\*45 TeenPact Partners as of January, 2021



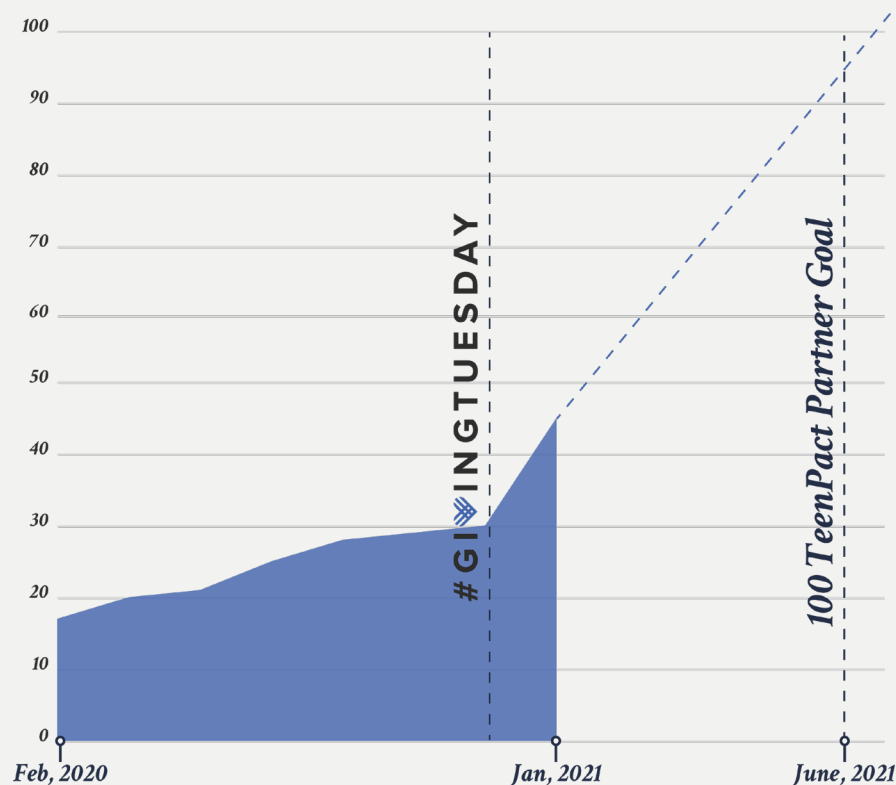


## WHO ARE TEENPACT'S PARTNERS?

Thank you to the new TeenPact Partners for supporting the vision of *Changing Lives to Change the World!*

- ★ Gifts total **\$4,675 per month—or \$56,100 per year**
- ★ TeenPact Partners' gifts currently range from **\$10 to \$1,000 per month**
- ★ Grandparents, Community Leaders, Employees, State Coordinators, recent Alumni, and even a current Student are current TeenPact Partners!
- ★ **24 states** are represented by **45 TeenPact Partners**

**With supporters from 24 States participating, TeenPact is almost half-way to the goal of 100 TeenPact Partners before June 1, 2021.** Recurring monthly gifts can securely be set up at [teenpact.com/give](https://teenpact.com/give).





“I felt changed. I found out other people noticed the changes, too. TeenPact has left an impact on my life, leaving me with a desire to dig into my Bible more, connect with the people around me in more meaningful ways, and having a desire to become a better leader.”

FAITH FRANKLIN

2021 TENNESSEE STATE CLASS STUDENT







## ADDITIONAL INFORMATION

Visit [teenpact.com](https://teenpact.com) or click one of the links below to find out additional information.

- ★ [Vision and Values](#)
- ★ [Board of Directors](#)
- ★ [National Office Staff](#)
- ★ [2019 Audit Report](#)
- ★ [2017 990 Tax Returns](#)
- ★ [State Classes](#)
- ★ [Alumni Events](#)





*Changing Lives to Change the World*



**teenpact.com**

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